

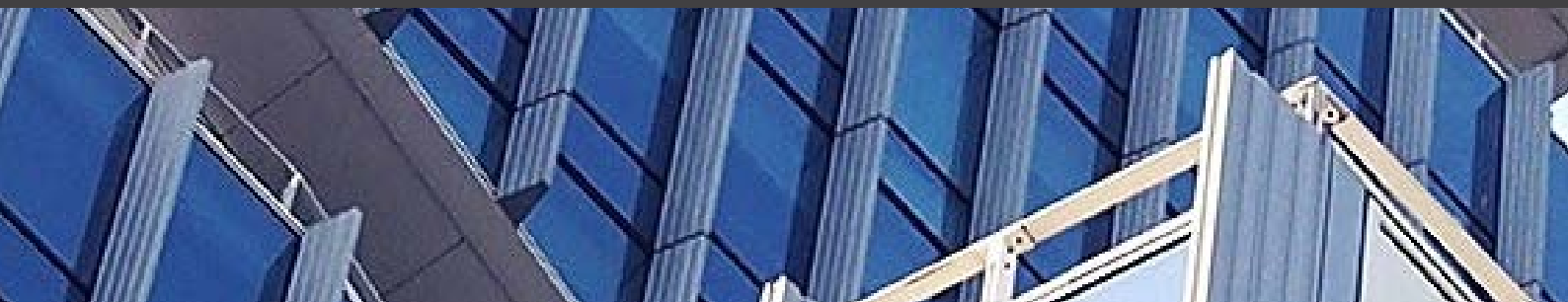


2020-2021 ASA Advantage Program

AMERICAN SUBCONTRACTORS ASSOCIATION

AN AFFINITY PROGRAM OF SIGNIFICANT SAVINGS &
BENEFITS FOR ASA MEMBERS

WWW.ASAONLINE.COM



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Commerce Bank



“Commerce Bank prepaid cards have become indispensable in streamlining our cash control. Now that we have them we don’t know what we would do without them.”

Tina Newell, Controller, Concrete Coring Company

Contact David Hunter, Account Manager
Phone (800) 892-7100 ext. 23688
Website www.commercebank.com
Email david.hunter@commercebank.com

Prepaid Expense Card by Commerce Bank is proud to be a Silver Sponsor of the ASA.

The Prepaid Expense Card is a reloadable, Visa® prepaid card that provides complete spending control and an easier way for employees to access company funds as needed – it’s perfect for per diem, travel expenses and other purchasing needs.

- Eliminates cash per diem, employee reimbursement and out-of-pocket expenses
- Load and unload funds as needed – no Commerce Bank account required
- Control spending and limit risk
- Track spending and balances online

ASA Advantage Membership Benefit:

ASA members receive \$150 off the initial set up fees as well as receiving discounted monthly card fees for just being an ASA member! Please contact David Hunter, Account Manager, for more information and to learn about special discounted ASA pricing.

About Commerce Bank

With \$25.0 billion in assets¹, Commerce Bancshares, Inc. (NASDAQ: CBSH) is a registered bank holding company offering a full line of banking services, including payment solutions, investment management and securities brokerage. Commerce Bank, a subsidiary of Commerce Bancshares, Inc., leverages more than 150 years of proven strength and experience to help individuals and businesses solve financial challenges. In addition to offering payment solutions across the U.S., the company currently operates banking facilities in nine key markets including St. Louis, Kansas City, Springfield, Central Missouri, Central Illinois, Wichita, Tulsa, Oklahoma City and Denver. Commerce Bank also maintains commercial offices in Dallas, Houston, Cincinnati, Nashville, Des Moines, Indianapolis, and Grand Rapids. Commerce delivers high-touch service and sophisticated financial solutions at regional branches, commercial offices, ATMs, online, mobile and through a 24/7 customer service line. Learn more at www.commercebank.com. (As of March 31, 2019)

Construction Financial Management Association



Website www.cmfa.org

ASA members can now get exciting new discounts from the Construction Financial Management Association (CFMA).

CMFA Webinars: ASA members can receive a 20% discount on webinars. A full list of CFMA webinars can be found at cmfa.org/education.

CMFA Online Course: ASA members can receive a 20% discount on archived or live online courses. A full list of CFMA courses can be found at cmfa.org/education.

State Tax Law Guide: ASA members can receive a 20% discount. More information about the State Tax Law Guide can be found at cmfa.org/resources.

Sesco Management Consultants



Phone (423) 764-4127

Website www.sescomgt.com

ASA members receive complimentary human resources services provided by SESCO Management Consultants, including:

- Free Telephone/Email Consultation - The SESCO staff is available to answer your questions at no charge, Whether you have a federal or state employment compliance question such as wage and hour, FMLA, COBRA, INS, or Equal Employment.
- Free Handbook Review - The SESCO staff will review and analyze your current employee handbook or policies to ensure compliance with federal and state employment regulations, as well as to ensure the employee handbook is effective.
- Discounted Management/Employee Satisfaction Survey Program - Employee morale is at the core of whether a company is profitable and successful. SESCO offers ASA members a discounted employee satisfaction survey program to help ASA-member companies identify employee relations issues that may be impeding optimum productivity and quality customer services. For each ASA member that joins the Management/Employee Satisfaction Survey Program, SESCO will customize a survey that will be sent to the subcontractor's employees. The survey can be performed on- or off-site, by mail or online. SESCO receives the confidential survey responses, then supports each company in reviewing, understanding and addressing survey results. The analysis will also include exclusive benchmarking to an ASA-member database. ASA members interested in participating in the program may contact a SESCO consultant directly at (423) 764-4127 or sesco@sescomgt.com and identify themselves as ASA members.
- The SESCO Report - SESCO's monthly newsletter is available to ASA members.

Contact a SESCO consultant at (423) 764-4127 or sesco@sescomgt.com.

Tradesmen International



Contact Chandler Cowley
Phone (440) 996-3123
Website www.tradesmeninternational.com
Email Chandler.Cowley@tradesmeninternational.com

Tradesmen International helps ASA contractor members meet skilled workforce requirements, increase workforce productivity and reduce labor-related costs through custom staffing solutions. The company has met the skilled labor requirements of commercial, residential and industrial contractors for 25 years. During that time, Tradesmen has remained focused purely on the skilled trades. This ongoing emphasis, coupled with continual advances in their employee recruitment, development and retention efforts, has resulted in one of the construction industry's leading craft workforces which now exceeds 10,000 employees who emphasize Safety, Productivity and Craftsmanship.

Tradesmen's National Recruiting Center—comprising experienced recruitment and employee relations professionals—has fortified the company's vast field recruiting operations, supporting the ongoing effort to combat industry-wide skilled workforce shortages. Together, the center and local office recruiters have grown Tradesmen's job-ready skilled trade database, covering all trades at all skill levels, into the hundreds of thousands. This depth of resources enables the company to better meet client workforce demand, on a precisely as needed basis, with fully vetted trade professionals who meet specific skill-sets.

The company's exceptional craft fill-rate percentage on client orders is attributed to the fact that each service representative is thoroughly trained in "Construction Labor Management," a proprietary curriculum centered on workforce productivity augmentation. Ultimately, reps engage actively in client labor planning sessions, working with client office and site management to better understand their short-and long-term skilled labor requirements. This close partnership enables Tradesmen to better meet an ever-fluctuating labor need by accurately reserving, in advance, trade professionals who meet project specifications. Tradesmen International has more than 170 locations and can effectively serve every city in all 50 states and Canada through its localized craft employees and their substantial travel-dedicated workforce comprised of an elite force of commercial, heavy industrial and marine trade professionals.

[CLICK HERE to see the Tradesmen Difference in Our Short Video](#)

Office Supplies & Services



Lenovo



Phone (800) 426-7235, Ext. 5050

Website www.lenovo.com

Hours Monday-Friday: 9:00 a.m.-9:00 p.m. ET, Saturday: 9:00 a.m.-5:30 p.m. ET

ASA members can save up to 30 percent off the everyday public web price of Lenovo's product line. Take advantage of great deals on everything you need for your office and home, including all laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories. This includes savings on a variety of top products, including the award winning ThinkPad notebooks.

ASA members also receive:

- Free ground shipping on all web orders
- Monthly limited time special offers
- Access to energy-efficient green technologies

For more information and easy ordering, call (800) 426-7235, Ext. 5050, or visit www.lenovo.com, and experience the Lenovo difference! Be sure to check the website often—special offers change frequently.

Office Depot



website: www.officedepot.com

Because you're a member of ASA, you have access to these great benefits with Office Depot and OfficeMax:

- Savings of up to 75% off the officedepot.com regular prices on our Best Value List of preferred products
- Substantial discounts on thousands of products
- Free next-day delivery
- Low costs on both printing and photocopying
- Choose online or in store? Discounts apply either way!

*Free Delivery: Minimum purchase required after discounts and before taxes. Orders outside our local delivery area and most furniture, oversized, bulk items, cases of bottled water and other beverages and special order items do not qualify. Non-qualifying orders incur a delivery charge (minimum charge of \$9.99). Many orders can be delivered next business day (between 8:30 AM and 5:00 PM) if placed online or via phone by 5:00 PM or via fax by 3:00 PM, local time (In most locations). Other restrictions apply. See officedepot.com, call 888.2.OFFICE or ask your Account Manager for details.

National Purchasing Partners



Contact Miles Schlosser
Email miles.schlosser@mynpp.com
Phone (800)810-3909
Fax (206)341-0838
Website <https://mynpp.com>

National Purchasing Partners (NPP) is a proud participant in the ASAdvantage program. ASA members receive discounted rates on essential products and services from suppliers including:

- Verizon Wireless.
- EarthLink.
- Staples.
- EarthCam.
- And much more!

NPP provides fast, friendly and flexible customer service. Membership is free, and there is no obligation to purchase. ASA members are already saving time and money through the NPP program. You, too, can start saving money now!

For questions or more information, contact NPP at (800) 810-3909 or customerservice@mynpp.com.

UPS



Phone (800) 636-2377
Website <http://savewithups.com>

Flat Rate Discounts on Shipping

ASA and UPS took the guesswork out, and put the easy in. Members now have access to new and improved flat rate pricing with savings of 45 percent on Domestic Next Day/Deferred, 25 percent on Ground Commercial/Residential and up to 50 percent on additional services. In addition, members can take advantage of UPS Smart Pickup® service for free.

Open a new account, or if you are already taking advantage of our UPS savings program, re-enroll and apply the new discounts to your existing account

Minimize financial setbacks with insurance through UPS Capital Insurance Agency, Inc., by protecting your shipments. Members can save up to 17 percent over their current declared value and there is no fee to sign up, simply enter the value of your goods in the declared value field of the shipping system.

Visit www.1800member.com/ups-capital-group-1-2 for additional information.
Print and produce a wide variety of marketing materials online.

The UPS Store® provides members with quick, affordable and effortless digital printing solutions with easy online ordering and expert customer service.

Project Management & Documentation



Consensus Docs



Phone (866)925-DOCS (3627)

Website www.consensusdocs.org

The ASA-endorsed ConsensusDocs family of documents includes contract documents for different project delivery methods, as well as supplemental documents/forms to help subcontractors define and manage the risks and responsibilities of electronic communications, financial disclosure, surety bonding and more. ConsensusDocs users have 24/7 access to contracts from anywhere via a secure, cloud-based system. The system allows users to electronically review and propose changes to ConsensusDocs documents and makes it easy for users to electronically collaborate on document changes with other people in their company and electronically negotiate contract changes with clients. These document subscription packages are available:

- Full Package - Unlimited use of all 100+ documents for one full year: \$879 (ASA member)/\$1,099 (nonmember).
- Subcontracting Package - Unlimited use of subcontracting and select other documents (same as previous subcontracting package) for one full year: \$539 (ASA member)/\$679 (nonmember).
- Express Package Unlimited - Unlimited use of select short form and administrative documents for one full year: \$399 (ASA member)/\$499 (nonmember).
- Express Package Per Document - Access to select short forms and administrative documents for one full year, plus a per document usage fee: \$319 (ASA member)/\$399 (nonmember).
- Prequalification & Bond Forms Package - ConsensusDocs Prequalification & Bond Forms Package. Unlimited use of Prequalification & Bond Forms for one year—FREE: \$0 (ASA member)/\$0 (nonmember).

Procore



Website <https://go.procore.com>

Let's move forward together.

Stay connected.

Collaborate from field to home office with an all-in-one construction management platform.

Stay productive.

Save time with automated workflows and up-to-date drawings for avoided rework.

Stay competitive.

Proactively protect your productivity and profitability with real-time insights.

Procore and the ASA are partnering to provide members with resources and special pricing during this time.

Rhumbix



RHUMBIX

Phone (855)748-6249

Email info@rhumbix.com

Website <https://www.rhumbix.com/>

Rhumbix modernizes construction field operations, helping builders go paperless by providing a single source of truth for field data capture. Our Field Intelligence Platform™ is a cloud-based mobile workforce management solution that collects and digitizes data from previously paper-based workflows eliminating surprises between job site reality and the project plan. This ensures all project stakeholders have the best data, when they need it, to make better decisions and draw actionable insights setting a standard for the digital age foreman. Headquartered in San Francisco, California, Rhumbix was founded in 2013 by Navy veterans with deep experience in the construction industry and is backed by tier-one investors.

Rhumbix is offering all ASA Members 100 free T&M tags through thier T&M Tracking Application. Create, send, track, and price all field change order work in Rhumbix and surface that information in BIM 360.

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ASAdvantage Program

American
Subcontractors
Association

www.asaonline.com

